# The **7** Biggest Mistakes People Make When Hiring a Plumber

#### Mistake #1: You hire a Plumber based only on price!

You get what you pay for. If you want good plumbing, you should decide to deal with a plumber because of the overall value you receive, NOT because of the lowest price.

Here's why...VALUE = QUALITY + SERVICE + PRICE

#### Mistake #2: You think all Plumbers are the same.

It's the law in Illinois to use only licensed plumbers. Ask to see your plumber's license.

## Mistake #3: You have three or more Plumbers competing for your work.

You may think this is a good way to do business. And it is to some extent. But here is why it usually isn't a good way to deal with plumbers.

A good plumber has enough loyal customers that they don't have to deal with price shoppers. Once you find a good plumber, you must be loyal to them. If you flip-flop from plumber to plumber, a good shop won't be too motivated to keep YOU as a customer. Price is important. But price should not be more important than good quality and good service.

### Mistake #4: You think having the right tools is all a Plumber needs to do your job!

Studies show half of the people that own a VCR don't even know how to set the clock, let alone use its advanced features. Many plumbers have tools that have lots of bells and whistles, but if he's a technician who doesn't know how to use the new features, you might as well go to a company that has old tools. Our plumbers are trained by the manufacturers and their representatives. This ensures your work will be done right the first time...and on time!

# Mistake #5: You don't give your Plumber enough time to complete your job properly.

Mistakes happen when you rush. You can save time, money, and headaches from the very beginning by communicating with your plumber.

#### Mistake #6: You hire Plumbers who don't guarantee their work.

Ask for a guarantee in writing!

#### Mistake #7: You don't ask for references.

This is probably the easiest way to avoid any problems with a plumber. Most Plumbers will easily give you references.